Dr. SANYASI RAJU, G.V.S.S.N. Professor,
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Educational Qualifications :	Phd., M.Phil. MBA M.Com. Andhra University.
Experience: a) Teaching:	Teaching: 26 yrs . 1) Professor in Management studies, MVGRCollege of Engineering, Vizianagaram, 7 years(Since August, 2008)
	 Extension Lectures: A Training programme on "Work Life Balance" to Middle level Managers, RINL, Vsp., on 28/3/2016. A Training Programme on "Police Image and Honesty" at a District Police Training Centre, Vizianagaram, on "Health Care and Personal Financial Management", during 23rd and 28th May 2016.
b) Research:	 Principal Director of Minor Research Project (UGC) Research Investigator "Rural Housing in A.P." NIRD, Hyderabad., Principal Investigator Economic Perspectives (A Research Organisation) – Chennai, on "Rural Marketing in Southern India Research guidance: a) Phd.,programmes – "Managerial Practices among Public sector Bank Employees" to
	 c) Recognized Research Supervisor for Phd.,programmes of JNTUk-Kakinada; Dravidian university, Kuppam, Rayala seema university, Kurnool, S.V.University, Tirupathi, (A.P.), Madhurai Kamaraj University, Madurai, T.N. d) Member Peer reviewer "ACCST Research Journal – an International Journal" e) Member Editorial board "International Journal of Exclusive Global Research".

c) Administration :	 Presently Finance Officer, M.V.G.R.College of Engineering, Vizianagaram. Member –Board of Studies MBA programme, MVGR College of Engineering, viziangaram Head, Dept. of MBA, VITAM, VISAKHAPTNAM
d)others:	
Areas of Expertise:	a) Teaching: 1) Financial Management. 2) Financial Accountancy. 3) Management Accountancy. 4) Business Environment. b)Research: 1) Phd - Agri. Finance(NABARD) 2)M.Phil.,- Industrial Economics (Sugar Industry). 3)Minor Research Project – Agricultural Finance (PACS in Andhro Prodoch)
Professional body Association	Finance.(PACS in Andhra Pradesh)
	 : a) Life member – All India Management Association. b) Life member – Indian Acounting Assocation. c) Hony. President, Nirmal, Voluntary Organisation, Viziangaram.
Post – Doctoral Works:	a) Research guidance: Four M.Phil research works were awarded degrees on Banking and Finanace, Marketing, and Motivation
	b)Publications – Books: 1) Promotion of Rural credit in India(Role of NABARD); Kumud pub., New Delhi., 2014.
	2)Primary Agricultural Co-operative Credit Societies in Andhra Pradesh (Managerial Issues)., Kumud, pub., New Delhi., 2014
	c)Publications- Journals: International: 1) An article titled "Standards achieving in management of sugar mills – A study" Published in an international journal ACCST Research Journal, Siwan,Bihar.July,2010
	2)An article titled "Employees Job satisfaction in Banking sector – An exploratory study", published in Asian Journal of Managerial Science, Vol.1 No.1, January – June 2012.
	3)An article titled "Investors attitude towards mutual funds –

- A study", Published in International journal of Research in Commerce and Management., vol.II, feb 2013.
- 4)An article titled "customer's acceptance of organized retail outlets- An empirical study", published in International journal of Educational Aspects Management studies and applied sciences, March 2013.
- 5)An article titled "Attitude of ATM Customers- An empirical study" published in International Journal of Management, IT and Engineering,
- 6) Project Management –living with challenges: A study; AIJRRLSJM; vol.1;issue-9;Oct.,2016, info@anveshanaindia.com.

National:

- 1) An Article titled "Changing Profile of Sugar Industry in India: A pointer to future Trend?" published in journal Southern Economist, Bangalore,1st January,1996.
- 2) Article titled "Promise and Performance of NABARD", Published in the Journal Southern Economist., February 1st, 2002.
- 3) An Article titled "Has NABARD Fulfilled its Objective?" Published in the Journal Southern Economist, Banglore, October 15th, 2004.
- 4) An Article Titled "Are Co-operatives Co-operated?" Published in the Journal Chetana (Faculty Research Journal, GOA., Vol.4.1, October .2004.
- 5) An article titled "Is Merger of Societies an Ultimate Solution? (A Postmortem Analysis of PACS in Viziangaram District A..P.), Published in the Journal Indian Co- operative Review, New Delhi, New Delhi, October, 2005.
- 6) An Article titled "Customer Satisfaction in Public Sector Banks An Opinion Collection of Customers in State Bank of Hyderabad Hyderabad Region", published in the Journal Indian Economic Panorama, January 2006 New Delhi.
- 7) Paper presented titled "LIC of India in the Liberalised Economy- A SWOT Analysis", in a National Seminar on Insurance Sector, at Osmania University, March 2006, Hyderabad.
- 8) A paper "Bancassurance in India Both Sides of a coin", published in Chetana (Faculty Research Journal), GOA., Vol.7.2, February ,2006.
- 9) An Article Titled "Self Help Groups –Pains and Gains" a published in the Journal, Indian Economic Panorama, New Delhi. April, 2007.
- 10) An Article titled "Performance Appraisal of PACS in Andhra Pradesh A Region wise Analysis" Published in Magnus Journal of Management, Hyderabad, 2007.
- 11) An Article titled "QUALITY CIRCLES A "Q" BALL (A Success Story of Visakhapatnam Steel Plant" published in the

- journal Indian Economic Panorama, New Delhi., July, 2007.
- 12) An Article titled "Will RRBs Merger lead to an efficient lending? (A Morale Study on Andhra Pradesh Vikas Grameena Bank, A.P.,) "; Published in journal Personal Focus, NIPM,UTKAL University, Bhubaneswar., March, 2008.
- 13) A paper titled "Retailing Sector in Indian Realities" published in Chetana (Faculty Research Journal), GOA., Vol.7.2, February ,2009..
- 14) An Article titled "Work and Working Environment in Cooperative Sugar Factories in Andhra Pradesh A Study" Published in the PERSONNEL FOCUS, NIPM, Utkal Chapter, Bhubaneswar, Orissa. 2009
- 15)An article titled "Mobile number portability- A stray thoughts" published in the Journal Indian Economic Panorama, New Delhi, for April 2012.